

SIMPLIFY, ACCELERATE, AND MAXIMIZE REVENUE

Simplify Deal Tracking

- Removes bottlenecks to get deals done
- Visibility for all stakeholders
- Track all changes made in real time
- Fully capture the narrative

Accelerate the Process

- Support for all deal types
- Workflow driven approval process
- Pre-populate deals with relevant MRI/Yardi data
- Measure the financial and portfolio impacts of deals

Maximize Revenue

- Provide insight into deal economics
- Financial planning and analysis tools
- Budget details tie-in with lease application
- Integrates with your data

Fully Integrated with Datex for even more power!



Actionable Reporting

based on business rules, designed around your work



Intelligent Automation

that manages your workflow across multiple steps and stakeholders



Insights for Everyone

with our simple-to-use interface that extends the reach of your data

Featured in:









Goldman Sachs





Superior Solution, Better integration, 1/3 the cost!

Core Differentiators	dateX PROPERTY SOLUTIONS	VTS	Custom Developed
Affordable and scalable	~	X	X
Supports all deal types	~	✓	×
Pre-populates building, lease & portfolio data	~	Limited	×
Leasing workflow automation	~	~	X
Assumptions and budgeting	~	✓	Limited
Integrated Document Management	~	Limited	×

LEASE APPLICATION

- Support for all deal types and required data entry
- Preloaded MRI/Yardi data provides time savings and increased accuracy
- Integrated Document Management keeps documents with the deal
- Dynamic rent calculation based on your inputs
- Track and analyze costs of deals
- Financial summaries with NPV and NER calculations
- Data validation to ensure complete applications

LEASE APPROVAL WORKFLOW

- Track steps, stakeholders and actions in an interactive workflow
- Dynamic approval steps based on deal size, income and costs
- Built in notifications
- Easy access to documents
- Multiple workflows on any deal to prevent bottlenecks
- Integrate Legal Checklist and Lease Abstracts as fillable, printable forms

DEAL STATUS GRID

- Track all of your deals from beginning to end
- Filter deals based on your parameters
- Quickly link to any deal from the Grid
- Produce PDF or Excel Status Report

LEASING ASSUMPTIONS WORKFLOW

- Track old and new assumptions for every suite
- Pre-populate previous assumptions quarterly for baseline review
- Assumptions are automatically updated based on changes in MRI or Yardi
- Full notifications ensure timely updates and approvals

LEASING ASSUMPTIONS REPORT

- Review changes and variance compared to previous periods
- Automatically highlights changes
- Filter assumptions based on your parameters
- Produce PDF or Excel Status Report

All of Datex's Solutions Include

Integrated Document Management

Integrate documents with buildings, tenants, vendors and workflows

Contact Management

Track and associate contacts and conversations across the portfolio

Note Tracking

Capture MRI/Yardi notes, track building level notes by note type

Global Search & Filters

Easily search by building, tenant, vendor, docs or contacts in a click



